

advance7 bulletin 30

ADVANCE KNOWLEDGE

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CASESTUDY - SPOILT FOR CHOICE - BUT AT A PRICE!

DMS product selection for City law firm Simmons & Simmons

Simmons & Simmons

Overview: In the world of applications, it can seem like you are spoilt for choice, the list of product features can be longer than your arm and the benefits seem to be enormous. However, the choice can rapidly narrow when you begin to consider how fast an application responds or how much load it will place on the WAN. Suddenly, the wrong decision could become very costly. Before choosing a new CRM, ERP or DMS system there are two essential questions to ask:

1. How will response times for each product measure up when run out of offices half-way around the world?
2. How much bandwidth will each product need, and hence what are the upgrade costs likely to be?

During product selection, Simmons and Simmons, an international City law firm, engaged the advance7 team to undertake pre-selection testing and so advise on which new DMS application better suited their environment. advance7 created a proof-of-concept environment using WAN simulation and mathematical modelling techniques to accurately determine response times at each remote office and to assess the comparative load generated by each product. As a result of the work, Simmons & Simmons were able to confidently identify and purchase a new DMS system that delivered real benefits and not just headaches.

Click on the link below to read the full DMS product selection case study. Subscribers of Legal Technology Journal can read their full comment on the project in Issue 5. If you would like to subscribe to Legal Technology Journal, please visit: www.legaltechnologyjournal.co.uk.

[To read the full casestudy click here](#)

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BUILD YOUR KNOWLEDGE BASE

Rapid Problem Resolution (RPR) explained

Method-based problem diagnosis is rarely understood and even more rarely practiced, and yet it offers an effective means to solving intermittent or long-running IT problems, cutting downtime by up to 97% . Paul Offord will describe the core principals of the advance7 IT specific problem resolution method at two events this month. Take the opportunity to build your knowledge base by joining one of these events:



- British Computer Society, 6 th June, Bedford. Contact Shane@bcs.org.uk for details.
- UKCMG Annual Conference, 25 th June, Northamptonshire. To book visit www.ukcmg.org.uk.

For more details on our **RPR Methodology** [click here](#)

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FACES AT advance7

Mark Bairstow: After joining advance7 in 2004 as a Senior Consultant Mark is now our Service Delivery Manager. Mark's wealth of experience comes from over 27 years working across a variety of support and management positions within major City based financial institutions.

Mark has also worked with a number of Network Management vendors and has been actively involved in beta testing and development of a number of leading commercial products.

Mark specialises in Network Consultancy, particularly the Network Management product arena. His understanding of the importance of determining application performance problems brings a unique technical bias to his Service Delivery role. This in turn helps to guarantee that any advance7 engagement is delivered to an extremely high standard.

Away from work Mark enjoys all sports having played rugby at senior level. He is also a supporter of Tottenham Hotspur and enjoys watching them as a form of relaxation, even if their occasional losses raise his blood pressure!

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